

OUTPUT, OUTCOME, BURNOUT

JUG Saxony Day 2023



**ARE WE MEASURING
THE WRONG THINGS?**



**BEING BUSY
IS NOT THE SAME AS
BEING PRODUCTIVE**



**BUSY WORK
CREATES OUTPUT**

**PRODUCTIVE WORK
CREATES OUTCOME**



**EVERYONE
WANTS TO CREATE VALUE**



**MANAGING
VALUE CREATION CHAINS
IS HARD**



**HIGH INVENTORY AND
LOCAL EFFICIENCIES ARE BAD**



**WE'RE PRODUCING
DIFFERENT KINDS OF THINGS**



**AVOID PRODUCTION
TO INCREASE PRODUCTION**



**AVOID (LOCAL) PRODUCTION
TO INCREASE (GLOBAL) PRODUCTION**



**WE PRODUCE AHEAD OF TIME,
WE INCREASE INVENTORY,
WE FOSTER LOCAL EFFICIENCIES**



**FOCUS ON VALUE,
REDUCE WORK IN PROGRESS,
INCREASE THROUGHPUT**



MAKE A DECISION



**ALIGN ALL YOUR ACTIVITIES
TO CREATE OUTCOME**



**NOW GO,
CREATE VALUE.**

